

that state legislators and college administrators were more impressed with patron counts than circulation statistics. The device is four inches square,

costs \$199, and may be ordered from Laser Counter, 1420 W. Walnut, Blytheville, AR 72315; (501) 762-2251. ■■



PUBLICATIONS

• *Archival and Manuscript Repositories in the United States: A Directory* (109 pages, 1987) has been compiled by the Society of North Carolina Archivists. The directory describes 125 repositories in the state with archival or manuscript holdings. Entries are arranged by city and provide information on holdings, services, copying facilities, equipment allowed, and staffing. Indexes by institution, county, repository type, and subjects are included. Copies are \$10 for SNCA members and \$12 for non-members (plus \$2 postage). Write the Society of North Carolina Archivists, P.O. Box 20448, Raleigh, NC 27619.

• *The Delorme Mapping Company's Atlas and Gazetteer* series of state atlases is, quite simply, the best thing to happen in American cartography for many years. Each atlas is roughly the size and thickness of current U.S. road atlases, with a wealth of cartographic detail on rural and suburban areas that cannot be found in other sources. Nearly every geographic feature and dirt road has been identified, making it hard for hikers or other rough-country travelers to get lost. The Delorme Company's goal is to supply the outdoor aficionado with the most comprehensive, detailed, accurate, and easy-to-use map available. The gazetteer sec-

tion of each atlas includes parks, hiking, canoeing, campgrounds, fishing and wildlife areas, museums, historic sites, bicycling, unique natural features, and golf courses. Road names in major urban areas are not comprehensive, but these can be found in easily obtainable city maps; urban points of interest and tourist spots are identified, however. So far atlases have been issued for the following states: Maine, Vermont, New Hampshire, Florida, Michigan, Northern California, Southern California, Pennsylvania, New York, and Ohio. Washington State is scheduled for publication in December. Prices are either \$10.95 or \$12.95, depending on the state. Contact the DeLorme Mapping Co., P.O. Box 298-87, Freeport, ME 04032; (800) 227-1656.

• *Collection Development: Cooperation at the Local and National Levels*, edited by Barbara G. Valk (146 pages, July 1987), contains the papers of the 29th Annual Meeting of the Seminar on the Acquisition of Latin American Library Materials, held at the University of North Carolina, Chapel Hill, June 3-7, 1984. The papers are divided into five major sections: cooperative collection development, Latin American legal resources, collection of primary resource materials, foreign acquisition field trips, and bibliographies and reference aids. Copies may be ordered for \$35 (plus \$1.50 postage) from the SALALM Secretariat, 728 State Street, Madison, WI 53706. ISBN 0-917617-10-X.

• *The Courts and American Education Law*, by Tyll van Geel (502 pages, October 1987), reviews and analyzes many trends in American education law of interest not only to primary and secondary school educators, but to higher education institutions as well. Relevant sections include aid to private schools, governance by the state legislature, collective bargaining, race and gender segregation, religion and the schools, free speech rights of teachers and students, the rights of handicapped and minority language students, and the law of teacher rights. A final chapter covers the legal and administrative implications of the recent Supreme Court appointments of Chief Justice William Rehnquist

CE course writers/presenters needed

ACRL is requesting proposals from anyone interested in preparing or teaching one of three new continuing education courses. The courses to be developed are:

Marketing for Academic Libraries;
Liability in the Information Age;
Effects of Technology on Academic Libraries.

Unsolicited proposals for other courses are always welcome. Individuals who wish to submit a proposal are asked to contact: Sandy Donnelly, ACRL Continuing Education, 50 E. Huron Street, Chicago, IL 60611, for proposal guidelines.

NEW FALL 1987

New Reference Works

BARNHART DICTIONARY OF ETYMOLOGY

Edited by Robert K. Barnhart
Fall 1987 1,200 pp. approx. ISBN 0-8242-0745-9
\$59 tent. U.S. and Canada, \$69 tent. other countries.

This new reference work provides etymologies for a core vocabulary of over 25,000 words, including a vast amount of new information about the development of English.

THE FLANNEL BOARD STORYTELLING BOOK

by Judy Sierra Ready 204 pp. ISBN 0-8242-0747-5
\$28 U.S. and Canada, \$32 other countries.

This complete guide to flannel board storytelling offers 36 stories, poems, and songs adapted and retold for use with flannel boards.

NOBEL PRIZE WINNERS

Fall 1987 1,120 pp. approx. ISBN 0-8242-0756-4
\$90 tent. U.S. and Canada, \$100 tent. other countries.

Nobel Prize Winners provides brief, incisive sketches of the 566 winners of the Nobel Prize through 1986.

PRESENTING READER'S THEATER Plays and Poems to Read Aloud

By Caroline Feller Bauer Ready 250pp.
ISBN 0-8242-0748-3
\$35 U.S. and Canada, \$40 other countries.

Bauer offers 56 short plays and poems in dramatic form that most 7 to 12-year olds will be able to read aloud, showing youngsters that reading can be fun.

SEARS LIST OF SUBJECT HEADINGS: CANADIAN COMPANION, 3rd Edition

Compiled by Ken Haycock and Lynne Lighthall Ready 72pp.
ISBN 0-8242-0754-8 \$15 U.S. and Canada, \$18 other countries.

Revised and updated to supplement the 13th Edition of *Sears List of Subject Headings*, (1986) this 3rd edition fills the need for a supplementary list of subject headings that pertain specifically to Canadian topics.

SENIOR HIGH SCHOOL LIBRARY CATALOG, 13TH Edition

Fall 1987 1,200 pp. approx. \$90 tent. U.S. and Canada, \$100 tent. other countries.

This five-year service is an annotated list of some 5,000 of the best currently-in-print fiction and non-fiction works written for secondary school students (grades 9-12). This new 13th edition provides a practical tool for collection development, cataloging, and classification.

SPEECHES OF THE AMERICAN PRESIDENTS

Compiled by Janet Podell and Steven Anzovin
Fall 1987 600 pp. approx. \$50 tent. U.S. and Canada, \$60 tent. other countries.

Selecting 225 notable speeches made by presidents from Washington to Reagan, this new book records the history of American presidential rhetoric.

WORLD FILM DIRECTORS, Volume 1

Edited by John Wakeman Fall 1987 1,200 pp. approx. ISBN 0-8242-0757-2
\$90 tent. U.S. and Canada, \$100 tent. other countries. (Volume 2 coming in 1988.)

Volume 1 of this two volume biographical dictionary provides 212 in-depth profiles of film directors from around the world.

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MAKING FRIENDS

Organizing Your Library's Friends Group

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and Justice Antonin Scalia, and an epilogue outlines the impact of Judge Robert Bork's nomination to the Court. Copies are available for \$29.95 from Prometheus Books, 700 E. Amherst St., Buffalo, NY 14215. ISBN 0-87975-384-6.

• *Earth-Sheltered Houses: An Annotated Bibliography, 1950-1985*, by Pauline A. Keehn (360 pages, September 1987), contains 1,826 English-language titles from both technical and popular literature, the majority covering the period since 1976. The works are arranged into 29 broad subject categories, while subject, author, and geographic indexes enhance access. Many specialized periodicals, not indexed elsewhere, receive excellent coverage here. Most entries are fully annotated. Copies may be ordered for \$45 from McFarland & Co., Box 611, Jefferson, NC 28640. ISBN 0-89950-248-2.

• A series of seven *Engineering Literature Guides* has been published by the Engineering Libraries Division of the American Society for Engineering Education. The series will eventually cover 40 or more topics. Each guide, compiled by academic librarians and reviewed by an editorial board, is an annotated list of major reference sources for particular engineering fields. The sources are arranged under categories that include bibliographies, indexes and abstracts, encyclopedias, handbooks and manuals, directories, and standards and specifications. The topics covered so far are: agricultural engineering, chemical engineering, computer science, computer engineering, mining engineering, mechanical engineering, and software review sources. Each costs \$5. ASEE also has available a *Union List of Technical Reports, Standards and Patents in Engineering Libraries* (\$5) and *Annual Statistics of Academic Engineering Libraries, 1984-85* (\$12). Copies may be obtained from the American Society for Engineering Education, 11 Dupont Circle, Suite 200, Washington, DC 20036.

• Volume 4, Number 3 of the *Government Information Quarterly* (1987) is a special issue containing articles prepared by experts at the U.S. Census

Bureau that describe the complete 1987 Economic Censuses program. Subscriptions are \$40 for individuals and \$70 for institutions. A single issue may be ordered from JAI Press, 55 Old Post Road, No.2, P.O. Box 1678, Greenwich, CT 06836-1678.

• *The Guide to Smithsonian Serial Publications*, by Alan Edward Schorr (302 pages, November 1987), is an annotated listing, arranged by series, of fourteen important serial publications issued by the Smithsonian Institution since 1964. The 750 individual monographs in these series represent significant contributions to the sciences, social sciences and humanities. Some of the series included are the *Smithsonian Contributions to Anthropology*, *Smithsonian Contributions to Zoology*, *Smithsonian Folklife Studies*, and *Publications in Salvage Archeology*. Copies may be ordered for \$27.95 (plus \$2.00 shipping) from Denali Press, P.O. Box 021535, Juneau, AK 99802-1535. ISBN 0-938737-13-9.

• *The Historical Atlas of Canada: From the Beginning to 1800, Volume 1*, edited by R. Cole Harris (198 pages, September 1987), with maps by Geoffrey J. Mathews, is the first of three projected volumes and covers Canadian prehistory, Atlantic fisheries and settlement, inland expansion, the St. Lawrence settlements, and the Northwest. Much of the material in this atlas is relevant to U.S. history also, especially with regard to Indian trade, the French and Indian War, and the American Revolution. Archeological cultural sequences are excellently explained in rich detail. A beautifully designed book, this atlas is an essential contribution to North American history. The cost is \$95 from the University of Toronto Press, 340 Nagel Drive, Cheektowaga, NY 14225. ISBN 0-8020-2495-5.

Papers wanted on college learning assistance centers

The 10th National Conference on College Learning Assistance Centers, May 11-14, 1988, sponsored by the Office of Special Academic Services, Long Island University, has issued a call for papers. Proposals should be practical in nature and about 200-250 words in length. Relevant topics include: computer-assisted instruction; program evaluation; critical thinking skills; reading, writing and math basic skills; English as a second language; cognitive skills; and materials development. Workshops should be planned for 75-minute sessions. Submit all proposals by December 1, 1987, to: Elaine A. Caputo, Conference Chairperson, Special Academic Services, Long Island University, Brooklyn, NY 11201; (718) 403-1020. Submit five copies and include your title, department, office and home telephone numbers, equipment needs, and a brief biography.

AAHE features academic libraries

An excellent article by Patricia Senn Breivik has been published in the July/August 1987 issue of *Change*, a magazine published under the editorial direction of the American Association for Higher Education. The article, "Making the Most of Libraries in the Search for Academic Excellence," highlights the first higher education conference on academic libraries held at Columbia University's Arden House last March.

An editorial by Frank Newman, president of the Education Commission of the States, comments on how academic libraries are adapting to technological changes.

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• **MLS (Marketing Library Services)** is a new newsletter on effective marketing and sales techniques for information services. Edited by Sharon LaRosa, the newsletter will be published eight times a year. Subscriptions are \$39 in the U.S., and \$59 elsewhere. For more information, contact MLS, P.O. Box 2286, Abington, MA 02351.

• **Music USA 87 (20 pages, 1987)** answers questions about the total market size of the U.S. music industry, provides data on manufacturer shipments of 14 specific musical instrument and related product categories, and reviews import and export data for musical products. Also included is a survey on adult attitudes toward music and music education. The cost is \$35. Copies may be ordered from the American Music Conference, 303 E. Wacker Dr., Suite 1214, Chicago, IL 60601. ISBN 0-918196-12-4.

• **Patron Relations: A Manual for Library Staff**, prepared by the Problem Patron Task Force of the UCLA Libraries (48 pages, January 1987), covers protocols for dealing with all types of disruptive, aberrant, or criminal behavior, from the casual prankster to the thief or vandal. California Civil, Education, and Penal Codes are cited as authority whenever relevant, as well as the regulations governing the use of UCLA Libraries. An appendix presents examples of forms used to report significant incidents. Copies may be purchased for \$25 (checks payable to the Regents of the University of California) from Carol Levy, Library Administrative Office, University Research Library, UCLA, 405 Hilgard Ave., Los Angeles, CA 90024-1575.

• **Policy and Practice in Bibliographic Control of Nonbook Media**, edited by Sheila Intner and Richard Smiraglia (208 pages, July 1987), presents 14 essays on the cataloging, acquisition, and resource-sharing of nonbook materials. Discussions on cataloging focus on specific media, including music and sound recordings, motion pictures and videorecordings, 2- and 3-dimensional materials, and computer software. Copies may be ordered for \$24.95 from ALA Order Department, 50 E. Huron St., Chicago, IL 60611. ISBN 0-8389-0468-8. ■■



Deadlines: Orders for regular classified advertisements must reach the ACRL office on or before the second of the month preceding publication of the issue (e.g. September 2 for the October issue). Late job listings will be accepted on a space-available basis after the second of the month.

Rates: Classified advertisements are \$5.00 per line for ACRL members, \$6.25 for others. Late job notices are \$12.00 per line for members, \$14.00 for others. Organizations submitting ads will be charged according to their membership status.

Telephone: All telephone orders should be confirmed by a written order mailed to ACRL headquarters as soon as possible. Orders should be accompanied by a typewritten copy of the ad to be used in proofreading. An additional \$10 will be charged for ads taken over the phone (except late job notices or display ads).

Guidelines: For ads which list an application deadline, that date must be no sooner than the 20th day of the month in which the notice appears (e.g., October 20 for the October issue). All job announcements should include a salary figure. Job announcements will be edited to exclude discriminatory references. Applicants should be aware that the terms faculty *rank* and *status* vary in meaning among institutions.

JOBLINE: Call (312) 944-6795 for late-breaking job ads for academic and research library positions. A pre-recorded summary of positions listed with the service is revised weekly; each Friday a new tape includes all ads received by 1:00 p.m. the previous day. Each listing submitted will be carried on the recording for two weeks. The charge for each two-week listing is \$30 for ACRL members and \$35 for non-members.

Fast Job Listing Service: A special newsletter for those actively seeking positions. This service lists job postings received at ACRL headquarters four weeks before they appear in *C&RL News*, as well as ads which, because of narrow deadlines, will not appear in *C&RL News*. The cost of a six-month subscription is \$10 for ACRL members and \$15 for non-members.

Contact: *Classified Advertising Dep't, ACRL, American Library Association, 50 E. Huron St., Chicago, IL 60611; (312) 944-6780.*

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TRYING TO FILL A POSITION? The Vita Bank is a service that helps you identify professionals by education, skills and experience. For about the cost of placing a job ad, you will receive brief credential summaries and mailing labels for each individual in the file matching your needs. Contact PIR: The Vita Bank, P.O. Box 248, Buchanan Dam, TX 78609-0248.

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ACQUISITIONS LIBRARIAN, HEAD OF MONOGRAPHS DEPARTMENT. Administers department of seven FTE employees plus student workers. Responsible for purchase of monographs and non-print media and processing of approval plan materials and gifts. Reports to Director of Libraries. MLS from an ALA-accredited institution required. Qualifications include strong managerial, organizational, and supervisory skills and ability to communicate effectively both orally and in writing. Also desirable are two years of professional experience in an academic library; knowledge of OCLC and automated systems, bibliographic control principles, and the book trade; familiarity with one or more European languages. Twelve-month, tenure-track appointment, TIAA/CREF, 22 days annual leave. Minimum salary \$20,000; salary and rank dependent upon qualifications. Available September 1, 1987. Applications will be accepted until the position is filled. As the major academic research institution in the state, the University of Arkansas, Fayetteville, a land-grant university, offers a full range of undergraduate, graduate, and professional degrees. Located in scenic Northwest Arkansas, Fayetteville is a university town of 40,000 in a picturesque setting in the foothills of the Ozarks, an unspoiled region with clean water, a temperate climate, and a variety of cultural and recreational opportunities. Send letter of application, resume, and names, addresses, and telephone numbers of three references to: John A. Harrison, Director of Libraries, Mullins Library, **University of Arkansas, Fayetteville, AR 72701.** The University of Arkansas is an equal opportunity, affirma-